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# SAP

## C\_BCBTM

**ExamName: SAP Certified - Positioning SAP Business Transformation Management Solutions**

**Exam Version: 4.0**

**Questions & Answers Sample PDF**

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### Question 1. (Single Select)

What does WalkMe Discovery help organizations achieve?

- A: Translates all tools into multiple languages automatically
- B: Identifies underutilized tools and compliance risks
- C: Automates training development processes
- D: Enhances employee satisfaction scores by 50%

**Answer: B**

### Question 2. (Multi Select)

What measures does WalkMe take to enhance data security for enterprise customers? Note: There are 3 correct answers to this question.

- A: Utilizing advanced encryption methods to protect sensitive data
- B: Integrating multi-factor authentication for added security layers
- C: Offering localized data storage options based on regional requirements
- D: Following international privacy regulations to ensure compliance
- E: Modifying user environments for additional data privacy

**Answer: A, B, D**

### Question 3. (Single Select)

What is the primary purpose of WalkMe's Digital Adoption Platform (DAP)?

- A: To implement advanced hardware solutions
- B: To automate recruitment processes
- C: To reduce digital friction and guide users through complex software
- D: To manage payroll systems efficiently

**Answer: C**

#### Question 4. (Single Select)

What are the key functional categories of WalkMe's capabilities in the new pricing model?

- A: Content Creation, Deployment, Analytics & Insights
- B: Data & Analytics, Action & Experience, Platform & Admin
- C: Digital Adoption, Process Optimization, Compliance Management
- D: Workflow Automation, User Engagement, Security & Privacy

**Answer: B**

#### Question 5. (Multi Select)

What roles do SAP Business Transformation Management solutions play in transformation scenarios?

Note: There are 2 correct answers to this question.

- A: They are limited to the operate phase of transformations.
- B: They support change management.
- C: They provide a data-driven approach for Enterprise Observability.
- D: They analyze as-is processes and IT landscapes only.

**Answer: B, C**

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