



## Salesforce

ED-Con-101 Exam

Salesforce Certified Education Cloud Consultant

Exam Latest Version: 6.0

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### Question 1. (Multi Select)

A customer wants to learn more about Salesforce.org solutions built by the community.

What are two resources a consultant can recommend?

Choose 2 answers.

A: Product Documentation: Is a Pro Bono Project the Right Fit

B: Power of Us Hub Group: CumulusCI (CCI)

C: Product Documentation: Get Started with Open Source Commons

D: Power of Us Hub Group: Open Source Commons & Community Sprints

**Correct Answer: B, D**

#### **Explanation:**

The Power of Us Hub Group: CumulusCI (CCI) and the Power of Us Hub Group: Open Source Commons & Community Sprints are two resources that the consultant can recommend to learn more about Salesforce.org solutions built by the community. CumulusCI is a tool that helps developers build, test, and deploy Salesforce.org solutions using a standardized process. Open Source Commons & Community Sprints are events where community members collaborate on building and improving Salesforce.org solutions. Product Documentation: Is a Pro Bono Project the Right Fit and Product Documentation: Get Started with Open Source Commons are not resources that teach about Salesforce.org solutions built by the community, but rather resources that help customers decide whether to apply for a pro bono project or join the Open Source Commons program. Reference:

<https://powerofus.force.com/s/group/0F980000000CjQOCA0/cumulusci-cci>

<https://powerofus.force.com/s/group/0F980000000CjQSCA0/open-source-commons-community-sprints>

### Question 2. (Single Select)

A consultant is working with a customer who already uses Salesforce and wants to install the Education Data Architecture (EDA). The consultant has confirmed that EDA can work in the customer's existing environment.

Which location should the consultant visit to install EDA in the existing environment?

- A: Trailhead
- B: Partner Community
- C: Salesforce AppExchange

**Correct Answer: C**

**Explanation:**

The Salesforce AppExchange is the location that the consultant should visit to install EDA in the existing environment. The Salesforce AppExchange is an online marketplace where customers can find, try, and install apps, components, and packages that extend the functionality of Salesforce. EDA is listed as a free app for education customers on the Salesforce AppExchange. The consultant can use the EDA installer page, which is a web-based tool that allows the consultant to log in to the desired org, validate the pre-install requirements, and install EDA with a few clicks. The EDA installer page can be accessed from the Salesforce AppExchange or from the direct link<sup>2</sup>.

**Question 3. (Single Select)**

A college wants to extend its existing Education Data Architecture org to support the Advancement department's fundraising needs.

What should the consultant recommend to meet the requirement?

- A: Gift Entry Manager
- B: Nonprofit Success Pack
- C: Giving Pages
- D: Elevate

**Correct Answer: B**

## Explanation:

Nonprofit Success Pack (NPSP) is a solution that the consultant can recommend to meet the requirement of extending EDA org to support fundraising needs. NPSP is built on top of EDA and provides features such as donations management, gift processing, donor engagement, and reporting. Gift Entry Manager, Giving Pages, and Elevate are not solutions that can extend EDA org to support fundraising needs, but rather tools that can work with NPSP to enhance the fundraising experience. Reference:

<https://www.salesforce.org/education/education-cloud-for-advancement/>

<https://www.salesforce.org/nonprofit/nonprofit-success-pack/>

### Question 4. (Multi Select)

A customer wants to learn more about Salesforce.org solutions built by the community.

What are two resources a consultant can recommend?

Choose 2 answers.

A: Product Documentation: Is a Pro Bono Project the Right Fit

B: Power of Us Hub Group: CumulusCI (CCI)

C: Product Documentation: Get Started with Open Source Commons

D: Power of Us Hub Group: Open Source Commons & Community Sprints

**Correct Answer: B, D**

## Explanation:

The Power of Us Hub Group: CumulusCI (CCI) and the Power of Us Hub Group: Open Source Commons & Community Sprints are two resources that the consultant can recommend to learn more about Salesforce.org solutions built by the community. CumulusCI is a tool that helps developers build, test, and deploy Salesforce.org solutions using a standardized process. Open Source Commons & Community Sprints are events where community members collaborate on building and improving Salesforce.org solutions. Product Documentation: Is a Pro Bono Project the Right Fit and Product Documentation: Get Started with Open Source Commons are not

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<https://powerofus.force.com/s/group/0F980000000CjQSCA0/open-source-commons-community-sprints>

### Question 5. (Single Select)

A consultant needs to migrate information from a university's legacy system and reference the corresponding Education Data Architecture (EDA) objects and fields in Salesforce.

What should the consultant reference to complete this task?

- A: EDA Data Dictionary
- B: Lightning Connect
- C: Data Loader
- D: EDA Settings

**Correct Answer: A**

### Explanation:

The EDA Data Dictionary is a document that provides information about the EDA objects and fields, and how they relate to each other. The consultant can reference this document to map the information from the legacy system to the corresponding EDA objects and fields in Salesforce. The other options are not documents that can help the consultant complete this task. Reference:

<https://powerofus.force.com/s/article/EDA-Data-Dictionary>



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