



Salesforce

Plat-Arch-205 Exam

Salesforce Certified Platform Sharing and Visibility Architect

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DEMO Version

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Question 1. (Single Select)

Universal Containers (UC) operates worldwide, with offices in more than 100 regions in 10 different countries, and has established a very complex Role Hierarchy to control data visibility. In the new fiscal year, UC is planning to reorganize the roles and reassign account owners.

Which feature should an architect recommend to avoid problems with this operation?

- A: Partition data using Divisions
- B: Skinny table
- C: Deferred Sharing Recalculation

Correct Answer: C

Question 2. (Single Select)

A custom Invoice object has been created with a master-detail relationship to Account. The accounts receivable (AR) team needs access to invoice records. AR users neither own nor have access to account records. The Account organization-wide default is set to Private. The AR team is unable to find invoices in list views, reports, and Global Search. The architect has been asked to help troubleshoot.

What is preventing AR team members from seeing invoices?

- A: The AR profile does not have Read permission to the Invoice object.
- B: A sharing rule is missing to share accounts with the AR team.
- C: A sharing rule is missing to share invoices with the AR team.

Correct Answer: B

Question 3. (Single Select)

Universal Containers (UC) has affiliates who sell containers in countries where UC does not have a local office. UC uses a Partner Community to manage the sales cycle in those countries. One of its affiliates has grown substantially and restructured its internal sales team with the following structure: Sales VP → Director of Sales → Sales Manager → Sales Reps. Sales Reps should not see each others' opportunities, and visibility of deals should open up within a Sales Rep's hierarchy.

What is the main problem an architect should address in this situation?

A: The Channel Manager role cannot be shared with Partner Community.

B: Partner User roles are limited to three levels.

C: Partner Community does not support Role Hierarchy.

Correct Answer: B

Question 4. (Single Select)

In order to allow community users to collaborate on Opportunities, which license type must the users be given?

A: Customer Community Plus

B: Customer Community

C: Partner Community

Correct Answer: C

Question 5. (Single Select)

A junior account manager owns an account and creates a new opportunity to manage a complex deal. She needs the help of the product specialist and solution engineer. Given the size of this

deal, she knows the account is likely to be reassigned to a senior account manager in the near future.

What is the optimal way for the junior account manager to share the opportunity, given the private sharing model?

A: Manual share on the opportunity

B: Manual share on the account

C: Opportunity Team

Correct Answer: C



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