



# SAP

## P\_SAPEA\_2023 Exam

SAP Certified Professional - SAP Enterprise Architect

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### Question 1. (Single Select)

Green Elk & Company is the world's leading manufacturer of agricultural and forestry machinery. The former company slogan "Elk always runs" has recently been changed to "Elk feeds the world". One of Green Elk's strategic goals is to increase its revenue in the emerging markets of China, India, and other parts of Asia by 80 % within three years. This requires a new business model that caters to significantly smaller farms with limited budgets.

You are the Chief Enterprise Architect and the CIO asked you to conduct interviews with the key stakeholders of Green Elk to assess the business strategy. You are planning to interview the owner of the business unit of finished goods.

Which of the following sets of questions would you ask?

- A:
- B:
- C:
- D:

**Correct Answer: C**

### Question 2. (Multi Select)

When creating an application architecture roadmap, the WHAT and WHERE are defined in a rather straightforward way, while the WHOM may differ by context. Multiple roadmap clusters may apply a variety of WHOM dimensions. For example, procurement vs. asset management.

Which of the following definitions are correct? Note: There are 3 correct answers to this question.

- A: Material Groups
- B: Business Expense
- C: Asset Classes
- D: Working model
- E: Groups of Persons

**Correct Answer: A, C, E**

**Question 3. (Multi Select)**

When creating an application architecture roadmap, the WHAT and WHERE are defined in a rather straightforward way, while the WHOM may differ by context. Multiple roadmap clusters may apply a variety of WHOM dimensions. For example, procurement vs. asset management.

Which of the following definitions are correct? Note: There are 3 correct answers to this question.

- A: Material Groups
- B: Business Expense
- C: Asset Classes
- D: Working model
- E: Groups of Persons

**Correct Answer: A, C, E**

**Question 4. (Single Select)**

Green Elk & Company is the world's leading manufacturer of agricultural and forestry machinery. The former company slogan "Elk always runs" has recently been changed to "Elk feeds the world". One of Green Elk's strategic goals is to increase its revenue in the emerging markets of China, India, and other parts of Asia by 80% within three years. This requires a new business model that caters to significantly smaller farms with limited budgets.

You are the Chief Enterprise Architect and the CIO asks you to assess the new business model for smaller farms with smaller budgets.

By applying the Sustainable Business Model Canvas, which sequence of steps is best practice?

A:  
B:  
C:  
D:

**Correct Answer: C**

**Question 5. (Multi Select)**

In the SAP Enterprise Architecture Framework, which of the following artifacts are part of the opportunities & solution phase? Note: There are 3 correct answers to this question.

- A: Application Architecture Roadmap
- B: Business Architecture Roadmap
- C: Implementation Roadmap
- D: Work Breakdown Structure
- E: Migration Plan

**Correct Answer: A, B, D**



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