



Salesforce

Ind-Dev-201 Exam

Salesforce Certified Industries CPQ Developer

Exam Latest Version: 6.0

DEMO Version

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Question 1. (Multi Select)

Which the following are benefits of Vlocity EPC? (Choose TWO)

Note: This question displayed answer options in random order when taking this Test.

A: Integrates the end-to-end ecosystem by combining a complete product, service and resource model

B: Provides one user interface with common tools, allowing teams to collaborate and rapidly deliver products to market

C: Allows you to reduce TCO by utilizing existing Salesforce resources and expertise

D: Provides the only TMForum SID-compliant product catalog in the cloud

Correct Answer: A, B

Question 2. (Single Select)

How can you make a product not assetizable? (Choose TWO)

Note: This question displayed answer options in random order when taking this Test.

A: Check the Virtual Item flag in Vlocity EPC

B: Check the Not Assetizable flag in Vlocity EPC

C: Create a context rule to control assetization in Vlocity EPC

D: Check the Do Not Assetize flag in Vlocity Cart's line item configuration window

Correct Answer: B

Question 3. (Multi Select)

Which the following are benefits of Vlocity EPC? (Choose TWO)

Note: This question displayed answer options in random order when taking this Test.

A: Integrates the end-to-end ecosystem by combining a complete product, service and resource model

B: Provides one user interface with common tools, allowing teams to collaborate and rapidly deliver products to market

C: Allows you to reduce TCO by utilizing existing Salesforce resources and expertise

D: Provides the only TMForum SID-compliant product catalog in the cloud

Correct Answer: A, B

Question 4. (Single Select)

Product images can either be URLs to online images or files that are uploaded to Documents.

A: True

B: False

Correct Answer: B

Question 5. (Multi Select)

Which of the following entities can be managed using Vlocity ProductConsole? (Choose FOUR)

Note: This question displayed answer options in random order when taking this Test.

A: Picklists

B: Product attributes

C: Object types

D: Products

- E: Attribute categories
- F: Configuration/Validation rules
- G: Advanced Rules
- H: Field mappings

Correct Answer: A, B, C, D



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